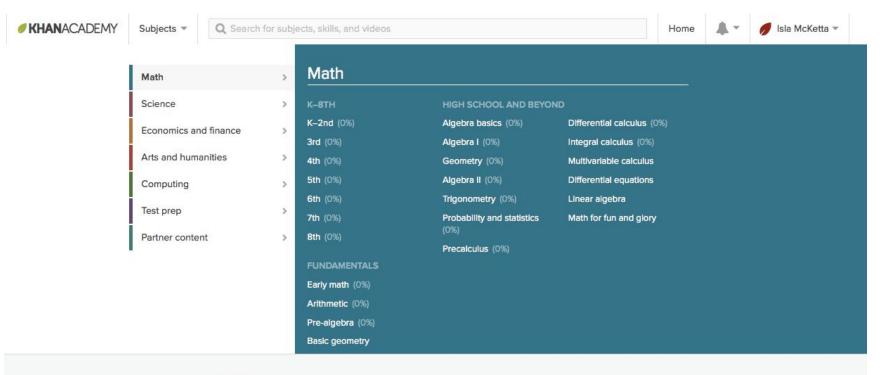


**Field Guide to Digital Marketing** 

# Everybody else is doing it so why can't we?





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### Search

# distilled

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### DistilledU Content Status

Lesson Rating \*\*\*

4.4 out of 5 from 23,810 reviews

Modules (1) 86 hours

Video Library (1) 132 hours

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Our services: We help businesses of all kinds thrive online

SearchLove Conferences: learn from the world's leading online marketers

# DistilledU SEO 101

#### Courses

> SEO 101

Further SEO Video Library

#### Intro

This course covers the core skills that every SEO needs to know as part of their skill set. Beginners should start with Search Engine Basics and work down the list of modules. Intermediate and Advanced users can tackle modules in any order.

#### Course Feedback

Beginner and Intermediate users found:

- ✓ The level of content is 'just right'
- ✓ The pace is 'just right'
- 'A good amount' can be learnt
- ✓ From 1,821 user reviews



# Search Engine Basics

65%

View module

Test score: 86%

View module

To become an effective SEO, you not only need to understand the principles of on-page and off-page factors, but you must also understand users and how the Internet works. This module gives an outline of the World Wide Web; an overview of crawling, indexing and ranking; and a history of search engines and more recent developments.



# Interactive: Search Operator Basics

(1) 50m



In addition to entering simple keyword-based queries, the major search engines all offer advanced query operators that give you more granular control over the results returned. This module explores a variety of these advanced query types and combine them in useful ways.



seo

Search



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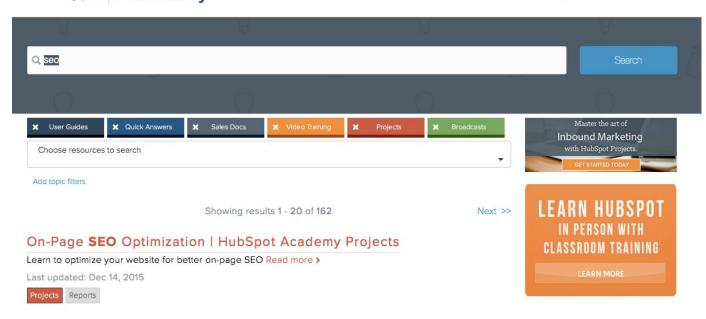


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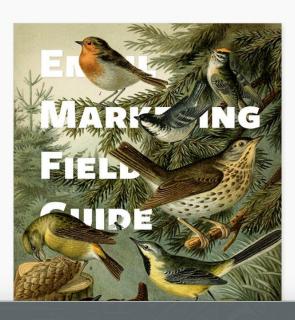
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# Resources / Guides

# **Email Marketing Field Guide**



# What's inside:

A comprehensive field guide to email marketing. Topics include:

- Creating an email marketing plan
- How HTML email works
- Designing and coding
- Avoiding spam filters
- Testing your email designs
- Measuring performance

You don't have to be a professional web designer to create and send HTML email. In this guide, we'll explain the basics of HTML email and run through the tips and best practices you'll need to consider as you develop your own email marketing plan.

# Resources / Guides

# **Email Marketing Field Guide**

### Table of Contents:

Introduction

Create an Email Marketing Plan

How HTML Email Works

Common Mistakes

Designing and Coding

**Avoiding Spam Filters** 

Testing Your Email Designs

Measuring Performance

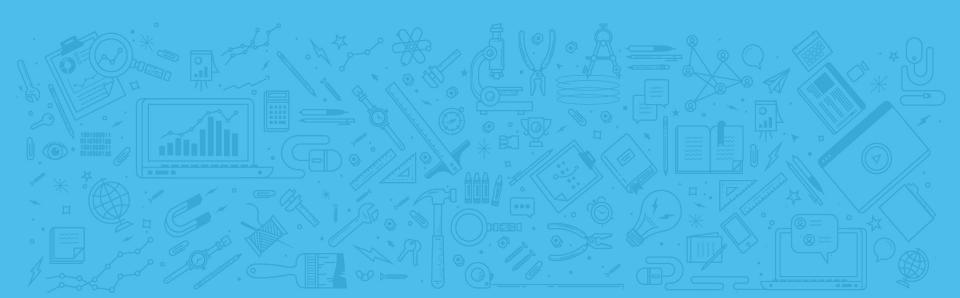
Resources and support

# Hello.

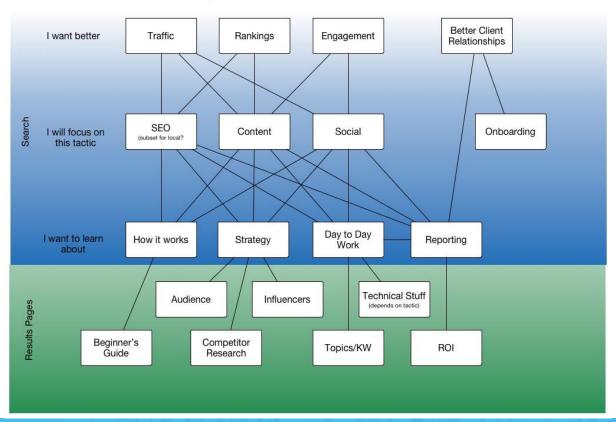
"What is email marketing?" Fair question. Unlike one-to-one messages, email marketing entails sending one message to many people—dozens, hundreds, or even thousands of people. It's permission-based, which means your readers must opt in to your newsletter, and you need to explain to them why they're receiving it. Because personal email services like Gmail or Yahoo! limit the amount of people you can send to at one time, an email service provider like MailChimp is the best way to send email marketing. ESPs will manage your delivery infrastructure, help keep your messages out of spam filters, and generally do a lot of not-fun-but-necessary work for you.

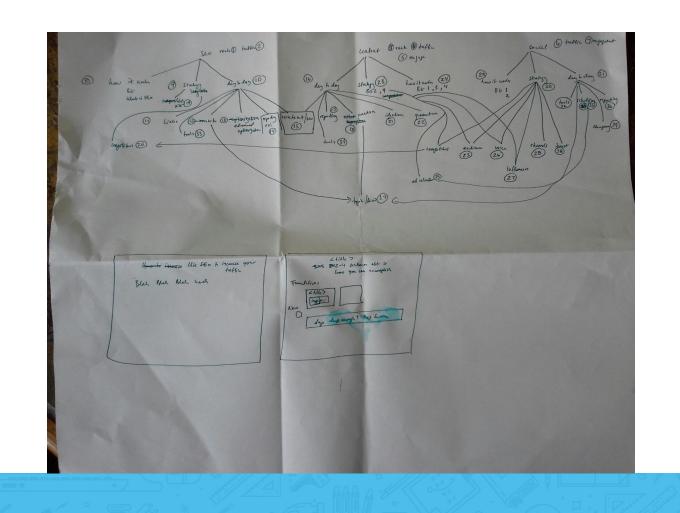
People use MailChimp to send all sorts of fantastic email newsletters to their customers, fans, friends, and followers, and we hope this guide will help you do the same.

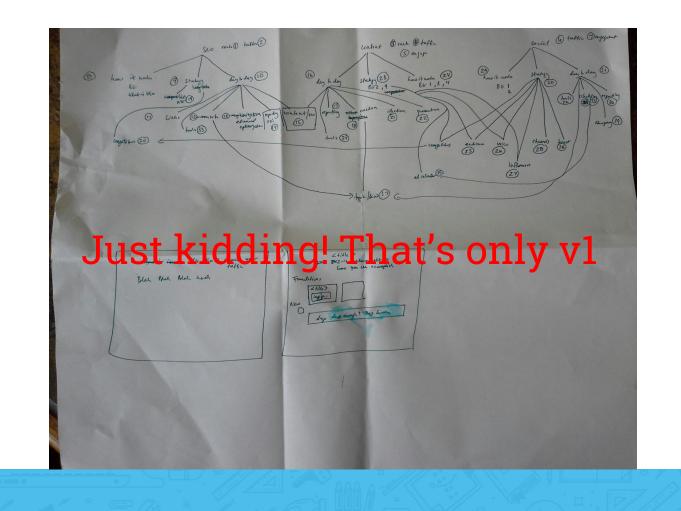
# The Conceptual Model

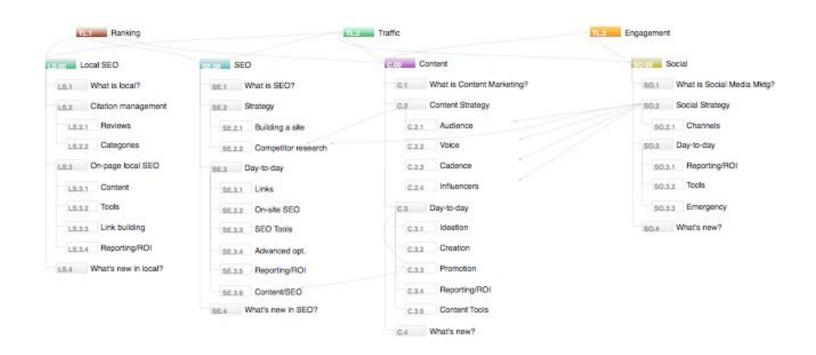


# Learn Center - Conceptual Model





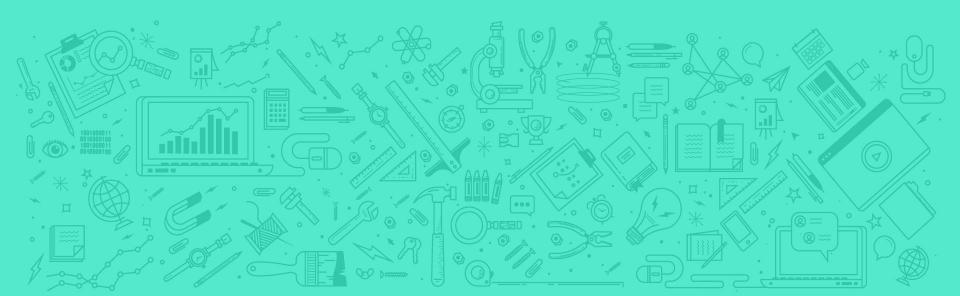




# Things to note

- There are multiple entry points to topics based on users' interest
  - but the topics are relatively solid
- Users self-select difficulty based on language
- The flow reflects the topic overlaps that naturally occur in digital marketing rather than arbitrary disciplinary distinction
- Because of those overlaps, there are 53 total pages needed (based on 5 different templates)

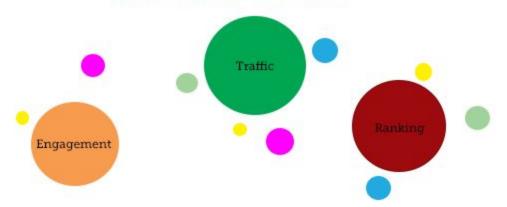
# Mockups





# A field guide to the digital marketing universe

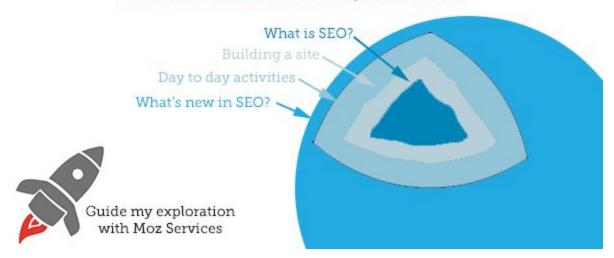
Pick the world you want to explore

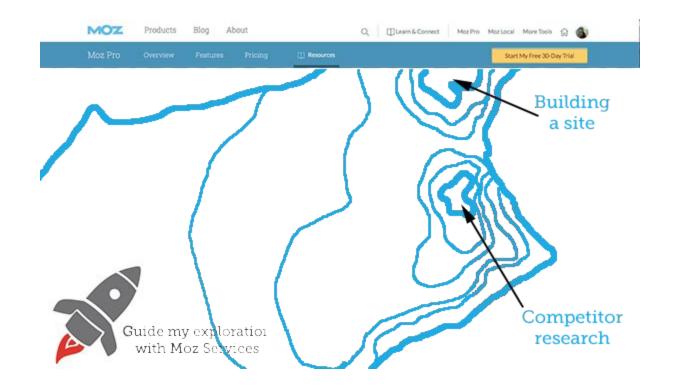


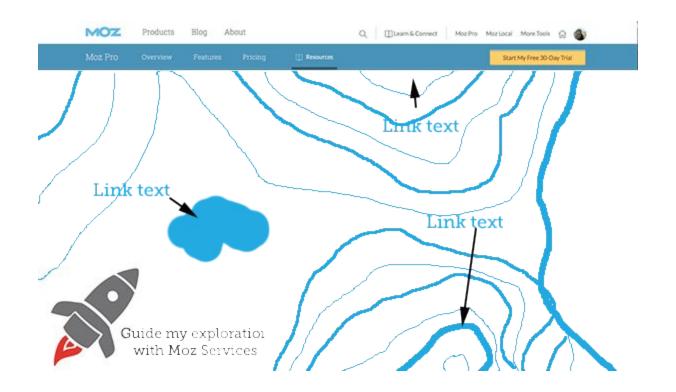




# Discover how SEO can improve traffic







# Things to note

- Field guide approach appeals to the scientific minded tinkerer the curious type of person who will ultimately get the most out of playing with our tools
- Iconography carries through to reinforce a sense of location (note, I used icons from last year's CYOA blog post, I'd expect actual icons from Design)
- Colors carry through and match our product branding, building a subtle relationship between that content and our related product

# Next steps



# What's coming up

- Verify (with Trevor and Courtney) that this is the right approach
- Map actual content to each of the 53 slides
- Identify gaps/outdated content
- Make a plan for filling those gaps
- Get Design started on templates and iconography
- Think BIG about form
- Consider gamification and certification

